

#### A PLACE TO MEET FOR THE ENTIRE INDUSTRY

- Structures and distribution venues
- Booking
- Networks and consortiums
- Festivals
- Institutions and local authorities
- Civil societies
- Equipment providers and services
- Media



AN INTERNATIONAL TRADE FAIR



# THE MEDITERRANEAN HUB FOR WORLD MUSIC

Since its relaunch in 2023, the event has enjoyed strong growth dynamics. **Exhibitors and accredited visitors increased by almost 20% between 2023 and 2024.** 

In 2025, the 3rd edition will continue its development by bringing together **the entire local, regional, national and international industry.** 

With its essential geostrategic position in North-South relations, Babel Music XP 2025 occupies a central place in the Euro-Mediterranean economic and cultural landscape :

- through its economic and structuring dimension for the music sector
- through its unique international dimension
- through the societal dimension of its professional professional meetings

## 2024 RETROSPECTIVE

- **1 800 international accredited attendees**, including 520 buyers, ensuring the vitality of the market
- 110 stands
- Over 50 professional and inter-network meetings
- 12 speed-meeting sessions generating nearly 250 individual meetings
- 35 showcases of global artists
- 10,000 festival-goers
- 72 nationalities represented

#### WWW.BABELMUSICXP.COM

# **EXHIBITOR PACK**

#### **ADVANTAGES** of being an exhibitor.

- Expand your network with qualified professionals
- Effectively promote your projects
- Customize your stand according to your needs
- Benefit from included accreditations and support from our teams

#### **STANDS**

including of 2 accreditations and 1 basic furniture kit

	EARLY From 14.11.24	REGULAR From 21.01.25
6 m²	<b>740 €</b> excl. vat	880 € excl. vat
<b>3 m</b> <sup>2</sup>	<b>550 €</b> excl. vat	660 € excl. vat

# OPTIONS.EARLYREGULARFrom 14.11.24From 21.01.25Additional<br/>accreditation102 € excl. vat121 € excl. vatCustomizablefrom 360 € excl. vat

partitions Complementary furnitures noni 500 € exci. vat

products list available online

# PAVILIONS

including of 1 space within a pavilion and 1 accreditation

	EARLY From 14.11.24	REGULAR From 21.01.25
1 day	<b>190 €</b> excl. vat	<b>230 €</b> excl. vat
2 days	<b>360 €</b> excl. vat	<b>430 €</b> excl. vat
3 days	550 € excl. vat	660 € excl. vat
Talk (additional)	<b>160 €</b> excl. vat	

Shared and themed pavilions reserved for stakeholders in **innovation**, **transition**, **inclusion**, **etc**.

These spaces, tailored to your availability, provide a **focal point**, a **meeting place**, as well as a dedicated area to **pitch your projects** at the heart of the market

Contact us to book your stand: Julien Capon expo@babelmusicxp.com

# DELEGATE PACK

## Book your **ACCREDITATIONS** online and benefit from:

- Access to numerous professional meetings
- The trade fair area and all its exhibitors
- The **online directory** to connect with participants
- Access to showcases

# ACCREDITATIONS

	EARLY From 14.11.24	REGULAR From 21.01.25	LATE From 04.03.25
3 days	<b>124 €</b> excl. vat *	<b>142 €</b> excl. vat *	<b>170,60 €</b> excl. vat *
1 day	•••••	<b>75,80 €</b> excl. vat <sup>3</sup>	۶



Contact us to book your accreditations: Valentine Pradier accreditations@babelmusicxp.com

# VISIBILITY PACK

### **EVENTS**

Keynote 30 min, max. audience: 100 persons

**Speed-meeting** One hour session with 5 meetings

**Breakfast on the market** 1h, 40 persons max.

**Cocktail on the market** lunch ou afternoon, 40 persons max. meal expenses excluded

**Cocktail Dock des Suds** early evening

Metting room booking 3h booking, equiped room

Daycase customized

Contact us to get your visibility packs: Séverine Quinault severine.guinault@babelmusicxp.com

200 € excl. vat

125€ excl\_vat

500 € excl. vat meal expenses included

**300 €** excl. vat

**1500 €** excl. vat meal expenses excluded

800 € excl. vat

from 3000 € excl. vat

## ADVERTISING

Static ad on the market screens 18 repetitions of 5 seconds during 1 dav

Video on the market screens 9 repetitions of 25 secondes during 1 day

**Insert on the Babel** Music XP app customized

Insert in a newsletter of the event customized

**Ditribution of a dedicated** newsletter customized

500 € excl. vat

**1000 €** excl. vat

from 600 € excl. vat.

from 600 € excl. vat

from 1000 € excl. vat

Prices are expressed excluding tax (incl. tax = excl. tax + applicable VAT). VAT on accreditations: 5.5% | VAT on other products: 20% \* Accreditation prices are quoted exclusive of taxes and ticket agent's commission.

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